



Randall A. Kobata

Lee & Associates-LA North/Ventura Inc.

Corporate ID# 01191898

A Member of the Lee & Associates Group of Companies

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Specialty / Expertise

Randall A. Kobata is a Principal of Lee & Associates-LA North/Ventura Inc., a full-service commercial real estate company and a member of the Lee & Associates group of companies. With more than eight years of commercial real estate brokerage experience, Mr. Kobata specializes in the sale and leasing of industrial and commercial properties throughout the West San Fernando Valley and East Ventura County markets.

One of the youngest principals at Lee & Associates, Mr. Kobata earned his status through his unerring attention to clients and his transactional expertise. Over the past eight years, Mr. Kobata has successfully completed more than 350 lease/sale transactions valued in excess of \$200 million. His recent notable transactions include: the sale of a 60,000-square-foot industrial facility at 7801 Hayvenhurst Ave., Van Nuys, for about \$6 million; the \$6.3 million sale of a 51,000-square-foot industrial facility at 21730 Marilla St., Chatsworth; and the sale of the first two phases of Tapo Business Park in Simi Valley totaling \$12.6 million.

Career History / Professional Recognition

Prior to joining Lee & Associates as an Associate in 2004, Mr. Kobata served as an Associate at CB Richard Ellis, where his focus was on the West San Fernando Valley and the Conejo Valley markets. There, Mr. Kobata worked on several national accounts including the Western United States Verizon account. He also marketed several large developments for Investment Development Services (IDS) and the Hileman Company.

Major Clients (partial list):

- West America Construction
- RREEF
- Rent-A-Wheel
- First Industrial Realty Trust
- Nearon Development
- Hileman Company
- Cypress Land Company
- Abbyson
- RGallery, Inc.
- Verizon
- The Ostrow Company

(Detailed list of clients available upon request)



Associations / Education

- 2008-Awarded 40 Under 40 Honors by the San Fernando Valley Business Journal
- 2005-Inducted Into Lee & Associates Presidents Circle of Excellence for Outstanding Performance
- 2005-Youngest Associate to Achieve Principal Status
- 2004-Named Associate of the Year, Lee & Associates—LA North/Ventura
- Member of the American Industrial Real Estate Association (AIR)
- Member of CoStar Group Inc.
- Member of the Jonathan Club
- University of Colorado, Boulder, B.S. degree in Political Science

