



Michael G. Tingus

Lee & Associates-LA North/Ventura Inc.

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A Member of the Lee & Associates Group of Companies

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Specialty / Expertise

Michael G. Tingus is the President and Managing Principal of Lee & Associates–LA North/Ventura Inc., a full service commercial real estate company and member of the Lee & Associates group of companies. A real estate veteran who commenced his career in 1988, Mr. Tingus has successfully negotiated the disposition, acquisition and joint ventures of commercial property transactions valued in excess of \$1 billion. Specializing in the North Los Angeles and Eastern Ventura counties, his expertise includes sales and leasing of industrial, R&D, office and retail properties.

Mr. Tingus was appointed to the City of Calabasas Planning Commission in 1994 and unanimously re-appointed by the city council to serve three additional two-year terms. During his eight year tenure, Mr. Tingus served as Commission Chairman for three years and co-authored the city's general plan, land use and development code, zoning ordinance, and multiple overlay zones. Mr. Tingus' experience and expertise in processing entitlements and general knowledge of the governmental process has benefited clients and cities alike.

Recent prominent land/development transactions include: Patriot Commerce Center — Moorpark, 20 acres; Lost Hills Business Center — Calabasas, 28 acres; Conejo Spectrum — Thousand Oaks, 100 acres; The Carlsberg Ranch — Moorpark, an 800-acre mixed-use development; Tapo Business Park — Simi Valley, 14 acres; and The Commerce Center at Van Nuys Airport — Van Nuys, 19 acres.

Career History / Professional Recognition

Prior to joining Lee & Associates in January 2004, Mr. Tingus served as Senior VP of industrial properties at Charles Dunn Company. Earlier, he rose through the ranks of Colliers Seeley International to become Senior VP and Managing Partner of the North Los Angeles and Ventura County offices and was recognized as a member of the company's elite "President's Circle".

For two years, from 2000 to 2002, Mr. Tingus served as President of Capstone California, a sales subsidiary of capital goods maker and client account, Capstone Turbine Corporation.

Major Clients (partial list):

- M.W. Ossola & Associates
- Cypress Land Company
- The Cheesecake Factory
- Nearon Enterprises
- Principal Financial Group
- Standard Pacific Homes
- Spirent Communications
- Mercedes Benz, North America
- Redken Laboratories
- Triliad Development
- West America Construction Corp
- Johnston Group



Associations / Education

- Member, American Industrial Real Estate Association (AIR)
- Planning Commissioner, City of Calabasas, 1994 to 2001
- Board Member, Los Angeles County Economic Development Corp. (LAEDC)
- Member, Thousand Oaks, Simi Valley, Moorpark Chambers of Commerce
- Member, Valley Industry and Commerce Association (VICA)
- Member, International Council of Shopping Centers (ICSC)
- University of Southern California, B.A. in Communications

